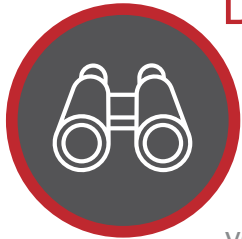


ROADMAP TO WHAT TO EXPECT IN THE SALES PROCESS

Here are the five steps you can expect from our sales process:



DISCOVER

The goal of this step is to meet your team, determine whether our services are a good fit for your business and collect data and details to better understand your business need(s).



ANALYZE

We conduct an internal analysis to craft a detailed proposal to be presented to you and your team later in the process.



ADVISE

Based on our analysis, we present the best solution to help you solve your business challenges.



COMMIT

We deliver our proposal demonstrating exactly how our services can meet your needs and help you achieve your goals.



GROW

Next, we will begin the onboarding phase, and make sure you have tools, support and access you need to effectively manage your HR.



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